

JOB DESCRIPTION

Business Development Manager Africa

For our **Johannesburg (South Africa)** office we are looking for a person able to develop commercial contacts and to manage our clients, mainly environmental multinational consultancy companies. A person able to manage his/her working time and to manage the projects acquired. The ideal candidate will have good communication, accounting and organization skills and having already worked for companies dealing with environmental remediation.

RESPONSIBILITIES:

- Managing existing customer and project base
- Managing new projects from order acquisition to customer approval
- Managing resources across the organization and external organization
- Managing project's financials (set up tracking, invoicing)
- Monthly reporting on project status
- Interface with clients
- Develop contingency plans in case of project issues.

REQUIREMENTS:

- 5+ years of experience in the project management in the environmental field, preferably in the remediation sector. Experience in the O&G sector is a plus.
- Bachelor's degree in sciences, Environmental Engineering/Geology or related field. Master in BA, business science is a plus
- English fluent. A plus is if the person has a basic knowledge of Italian.
- Ability to prioritize and meet deadlines in a demanding work environment
- Ability to manage multiple project simultaneously
- Willingness to travel nationally/internationally

LOCATION

- Johannesburg, South Africa

Online Application

Send your CV & cover letter to info@geostreamgroup.com . Please in the subject of the email write "BD Africa"